



WELCOME BACK FOR TERM 4!

Welcome back for Term 4. As the year draws to a close, and you all get busy with sales, don't forget that winter is just around the corner. Now is the time to start thinking about Winter 2012 so that new designs and any alterations can be finalised before you place your orders. Top up orders are also about to start flooding in for early in the year deliveries so keep an eye on those popular sizes and get your orders in as soon as possible. Remember, if you have any questions or concerns for us please do not hesitate to contact your sales representative.

Happy Selling!!

Order Deadlines.

LISTED BELOW ARE OUR PREFERRED DEADLINE DATES. WE WILL ALWAYS TRY TO ASSIST WITH ON TIME DELIVERY WHERE POSSIBLE. IF YOU REQUIRE YOUR ORDERS SOONER THAN THE LISTED DATES PLEASE CONTACT YOUR SALES CONSULTANT

- WOVEN GARMENTS** // order by 1st November // delivered 1st February
- // order by 15th November // delivered 15th February
- // order by 1st December // delivered 1st March
- // order by 15th January // delivered 15th March
- // order by 1st February // delivered 1st April

- KNITWEAR** // order by 1st November // delivered 1st February
- // order by 1st December // delivered 1st March
- // order by 15th January // delivered 1st April
- // order by 1st February // delivered 15th April
- // order by 1st March // delivered 1st May

all subject to yarn and fabric availability



FLEXI-WAIST Shorts & Trousers

Our new Stock Shorts and Trousers will be arriving in school within the next couple of months; these styles haven't changed in fit, just in flexibility. The invisible elastic offers a new level of comfort and an extended life for the growing boy.

As with the previous styles, we will have Navy and Melange Grey in stock, other colours available on request.



From John's Desk

Welcome

Well the end of the school year is fast approaching, which means the "Silly Season" is here, and many of you will be gearing up for the onslaught by parents buying new uniforms

With the exception of the "Indoor Pool" we had in our knitting section in January, it's been a good year and we're all geared up to make the end of 2011 and the start of 2012 even better. Our Production is working hard to ensure we get the stock to you when it's needed, sometimes this doesn't go according to plan, but in most cases you will be receiving your orders on or before the requested delivery date.

Many thanks to those of you who have been placing your orders early, as this allows us to get the fabrics in and produce your garments early, don't forget you can always place your orders early, months in advance if you like, just state on the order your required delivery date, this then allows us the extra time to have the garments made and also gives you the benefit to call these orders in earlier if necessary; as in most cases we have these orders made and they are sitting in our store for a few weeks before your required delivery date.

We have had some delays recently with the new styles of Tailored Shorts & Trousers with the Adjustable Waist due to an unexpected number of orders required before Christmas. Unfortunately no matter how much planning we do, we got caught short with these, the Melange Grey Shorts will be back in stock before the end of October and Navy will be a few weeks after this with Trousers in both colours as well.

If you haven't seen our Tailored Shorts & Trouser with the Adjustable Waist, talk to your Sales Consultant to arrange to see a sample, all the customers who have seen these garments are Very Impressed!

I have also been working closely with our new Sportswear supplier in China, and we have been appointed their official supplier in Australia, this gives us a huge advantage as this company is quite large & partly owned by the Chinese government, so you can rest assured that they abide by all of the government regulations for working conditions and we can even provide you with a copy of their Certificate confirming this.

If you would like a quote on any Sportswear items, Polo's, Shorts, Sweatshirts, Spray Jackets or any other knit garments please talk to your Sales Consultant, minimum order quantities are only 100 pcs.

I have also been working closely with our other supplier in China and now have a range of Checks & Stripe fabrics that are totally different to anything that is readily available here, so if you're looking for a new look, something that you won't see another school wearing let us know and we can show you a range of some amazing new fabrics.

Enjoy the next few weeks of selling and I wish you all a safe & enjoyable Festive Season and look forward to dealing with you once again in 2012.

John Williamson

New Skorts

THIS SIMPLE NEW STYLE COMBINES COMFORT AND FUNCTIONALITY. BASED ON A SIMPLE TENNIS SKIRT IT CAN BE MADE TO MATCH YOUR SPORTS UNIFORM IN ANY LENGTH YOUR SCHOOL REQUIRES.

Spray Jackets & Pants

China - Spray Jacket and Track Pants
Want to save on your spray jackets and Track Pants for 2012. Ask us now about manufacturing these items in China. With a manageable minimum quantity of 100 per style this is the perfect opportunity to reduce the price of one of your most expensive items.

Knitwear Special.

Order by **1ST DECEMBER 2011** for delivery **10TH JANUARY - 15TH FEBRUARY 2012** to receive a **5% discount.**

DOES NOT APPLY TO PLAIN STOCK COLOURS.

American Style Fleecy Bomber Jackets

New For Winter Next Year Is Our American Style Fleecy Bomber Jacket. This Funky Style Is A Great Casual Option For Winter And Can Be Made In Most Colour Combinations. The Options Are Almost Endless With Zips, Buttons, Different Pockets And Trims We Can Design An Option To Suit You. With Available Additions Like Sports Numbers And Printing For The Back They Are Also A Great Alternative For Year 12.

WINTER 2012

EVEN IF WE STILL HAVE A WHOLE SUMMER AND BACK TO SCHOOL PERIOD TO GET THROUGH IT IS TIME TO START THINKING ABOUT NEW ITEMS FOR WINTER 2012. IF YOUR SCHOOL IS THINKING OF ANY NEW ITEMS FOR WINTER, BE SURE TO CONTACT US TO START THE DESIGN PROCESS NOW.

Returns.

There is some confusion among our customers as to the process of returning faulty garment. If you have a faulty garment, we will not issue a credit or guarantee, it will not be repaired until we have viewed the garment, should you offer a replacement garment or refund to a parent or student before we have inspected the garment we will not guarantee the same

When returning the garment you will now need to call your sales representative for a return authorisation code. We will either ask you to return the garments by reply paid post, or we will organise for our courier to pick the items up. If you are returning by reply paid post you will need to write your return authorisation code on the parcel. If the return authorisation code is not on the parcel we will invoice the customer for the postage costs.

Communication with Williamson International

As many of you will be aware, more and more of our communication systems are developing online. Newsletters, order confirmations, and special orders are now being sent by email to most of our customers, and orders placed by email or via our website are more reliable than faxes and our preferred method of receiving orders. If you would like to start ordering online please log onto our website and register.

If you would like any further information on any of this please do not hesitate to contact us here, or any of the following:

- John Williamson sales@williamson.com.au
- Dennis Reiken dennis@williamson.com.au
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order online with the uniform company

uniformcompany.com.au

[> click here](#)

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